

Empower your Microsoft cloud business.

A simple, clear path to more profit.

The global cloud market continues to grow at a rapid pace.



By 2032, the global SaaS market is [expected to reach \\$1.1 billion](#)—up 20% from 2024.



Gartner predicts that [90% of organizations will adopt a hybrid cloud approach](#) through 2027.



The global XaaS market is [expected to grow at a CAGR of 22.3% by 2030](#).

Cloud adoption's steady upward advancement continues.



[\\$5.7 billion is expected to be spent](#) on devices, data centers, software and services in 2025.



By 2027, the [cloud services market is set to reach over \\$1.35 trillion](#).



The [managed service provider market is expected to reach \\$372.6 billion](#) by 2028.

All in on Microsoft. All in for you.

Growth is happening—but Microsoft's latest CSP changes might make it harder to sustain without the right support. That's where we come in.

1

Automate and simplify your processes with a robust platform.



From days to minutes

One place for all of your cloud products and solutions can help you:

- Streamline business operations
- Deliver a full range of offerings
- Shorten time to market
- Adapt to market changes
- Grow recurring revenue streams
- Acquire new customers
- Access from anywhere with our mobile app
- Integrate Xvantage™ into your systems

Leverage Ingram Micro Xvantage to make IT commerce easier. Through the platform, you can:



Access 245+ IaaS and SaaS subscriptions from industry-leading vendors.



Build custom cloud solutions, including:

- Cybersecurity
- Business applications
- Communications and collaboration
- Cloud infrastructure—public, private, hybrid and multi-cloud
- Data center
- Backup and disaster recovery



Easily bundle orders and schedule renewals for cloud subscriptions.



Leverage simplified billing and solution-building tools.



Take advantage of financial solutions that range from customized and flexible payment plans to finding eligible tax deductions.



Expand your portfolio with tailored recommendations that accompany existing orders for endless opportunities to upsell and cross sell to drive profits.



Team up with our professional services team to offer your customers more as an extension of your team.

2

Accelerate your digital transformation with more opportunities to grow and scale.



As the world's largest Microsoft distributor and the leader in global CSP revenue, we're here to help you tap into certified cloud expertise. From tailored cloud solutions to top-tier vendor training, educational resources and dedicated support, we'll help you deliver more value to your customers.



Worldwide end-user spending on public cloud services is forecast to reach [\\$723.4 billion in 2025](#).

3

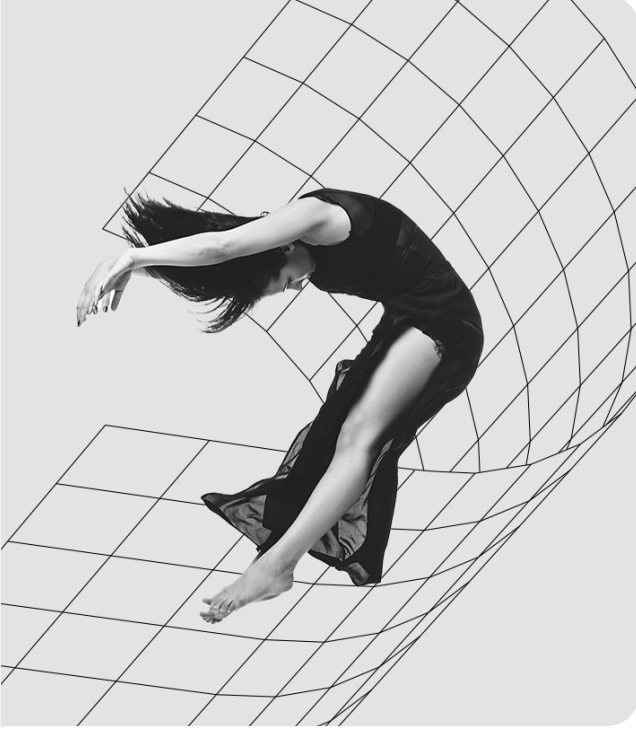
Advance your offerings with hundreds of cloud solutions and services.

Gain access to a full range of traditional IT, software and infrastructure offerings to deliver customized cloud solutions to your customers. With hundreds of options to choose from, and a support team ready to help, you can build the right fit for your customers' needs with ease.

Reduce your time to market and scale your cloud practice with the robust functionality of Xvantage.



All segments of the cloud market are expected to see growth in 2025. Infrastructure as a service (IaaS) is [expected to see the most growth at 24.8%](#) followed by cloud application infrastructure services (PaaS) at 21.6%.



With the demand for everything as a service (XaaS) rapidly growing, customers are looking for customizable and simple point-and-click interfaces.

4

Unlock greater opportunity and success.



The power of partnership

Ingram Micro invests deeply in your success, giving you support to blaze your own trail through access to a one-stop shop digital platform—Xvantage.



Grow at hyperscale with a leading-edge platform and integrations.



Expand sales opportunities with personalized recommendations and data-driven tools.



Operate efficiently using end-to-end automation.



Count on expertise from a certified advisor.

With the ability to reach nearly 90% of the world's population, we strive to be a full-bodied solution provider, distribution partner and comprehensive platform company that enables you to grow, expand and thrive in today's ever-evolving market.

If Microsoft's CSP authorization changes are impacting your business, we're here to make the transition simple. **Here are six ways we can help ease the shift:**



Margin parity

Keep the same margins as your direct business for a smooth transition.



Free migration

We'll cover the cost and guide you through every step.



Rebates

We'll help make it easier (and more rewarding) as you make the switch.



Flexible financial solutions

Choose the same payment terms, billing models that work for your business.



850+ Microsoft certifications

Our team is fully certified, with all six Microsoft Solution Designations and more than eight specializations.



Skills and enablement

Through skill development or certifications, we will share best cloud practices.

Connect with the right companies and the right solutions for your customers by partnering with Ingram Micro.

Become a partner today and start leveraging the Xvantage platform to help you navigate cloud and much more, accessing the latest solutions, tools and resources you need to get ahead.

LEARN MORE

