



Flexible payment solutions from Ingram Micro

Ingram Micro Financial Solutions (IMFS) empowers our Microsoft partners to offer flexible payment options specially designed for Microsoft Surface products for both them and their end-user customers. These solutions help meet financial goals while, spread costs and services over time making it easier for all to adapt the latest Microsoft Surface technology. We primarily focus on the SMB and Education market, while collaborating with CHG Meridian to support the enterprise sector.



Minimise Pricing Objections

Sell your solution as an affordable payment stream



Partner Commission

All SME lease products come with a 1% partner credit



Repeat Business

Much more likely that customers will reach out to their existing partner at the end-of-term



Unlock Deals

Utilising IMFS will help to keep your Ingram Micro credit line intact

Flexi Lease

The IMFS Flexi lease offers customers the flexibility to return equipment early, allowing them to stay agile and quickly adapt to changing technology and business needs. The lease terms are set up front, being a 36-month fair market value lease with a maximum of 20% of the equipment eligible for return at 18 months, ensuring transparency and no unexpected charges throughout the agreement. Additionally, the Flexi lease provides the option to upgrade up to the same percentage of equipment during the lease term again with no penalty.

Smart Lease

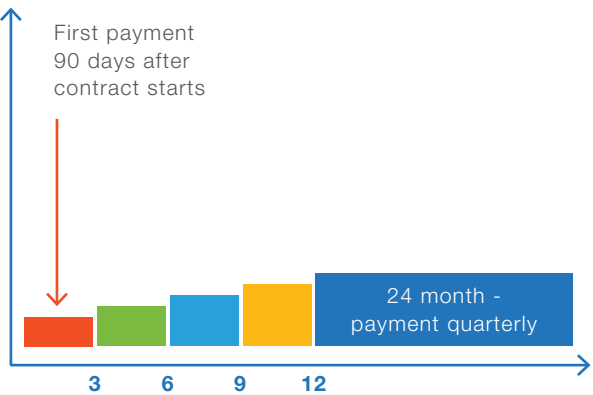
	12 months	24 months	36 months
£25k - £500k	80%	90%	100%

Up to 3 months for the end-user to make their first payment, No document fee, only pay for the use of the device and at the end of this period, the customer can choose to continue renting, return or refresh their estate.



Pre-lease

Pre-lease facility, lease drawn down at the end of 90 days into a 3-year lease. Facility run calendar quarters, Jan-Mar, Apr-Jun, Jul-Sep, Oct-Dec. Customers are free to purchase like capex and have the time to deploy devices to their users without impacting their financial commitment.



We are excited to announce a strategic collaboration with CHG Meridian, an independent company specialising in IT asset lifecycle management services to deliver comprehensive finance solutions to Microsoft Surface partners. This collaboration is set to bring transformative financial support to partners with end-user opportunities within the Enterprise space. This underscores Ingram Micro’s commitment to empowering its partners with innovative financial solutions that drive business growth and success. Ingram Micro enhances its ability to offer flexible and scalable financing solutions that cater specifically to the unique requirements of Microsoft Surface partners, while safeguarding their Ingram Micro credit line.

Fair market value

Subscription option provides organisations with greater **flexibility, scalability, and cost-effectiveness** compared to traditional solutions.

Customers can access the latest Microsoft technology without having to **invest on day one**.

Payments are made over time and are **cheaper** than the **original capital cost** over the primary period.

End of this period, the customer can choose to **continue renting, return or refresh their estate**. This option is flexible and cheaper than cash, making it an attractive option for many organisations.



Get in touch

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