



Hewlett Packard
Enterprise

HPE GreenLake Marketplace

Explore solutions to optimize, develop, monitor,
and deploy your applications

Speaker name and title

Date

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The benefits of hybrid cloud are well established

Realizing these benefits require that your partners be co-innovators on your hybrid journey

Flexera survey findings indicate:

- 73% of respondents state that their organizations have adopted Hybrid Cloud
- 89% have embraced multi-cloud*

Source: Flexera, 2024 State of the Cloud Report*

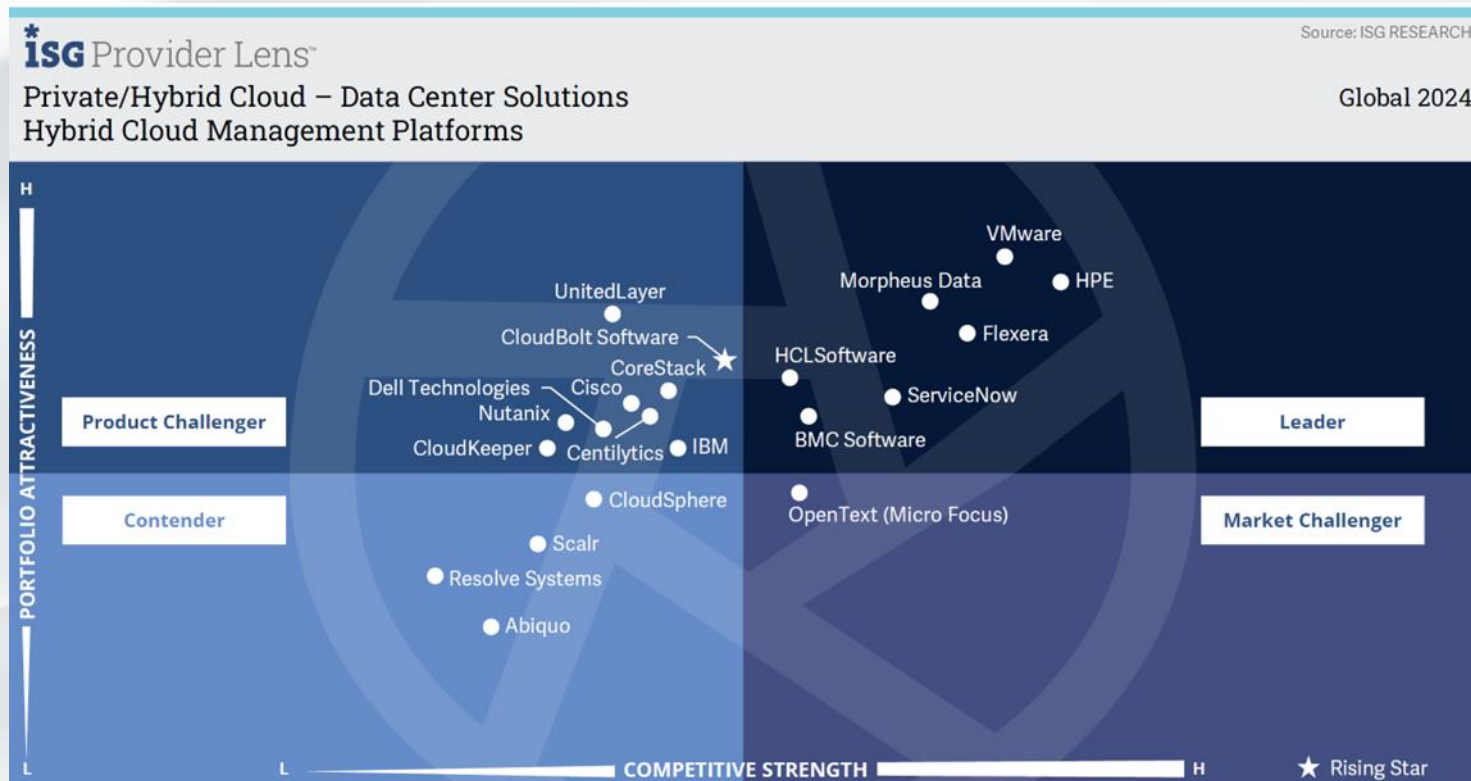
Meet your co-innovators in the HPE GreenLake Marketplace

- Quick and easy way to review a selective catalog of Independent Software Vendors
- Reduced risk through validated applications
- Ease of software staging from the marketplace to HPE GreenLake for Private Cloud Enterprise

HPE GreenLake cloud award

“HPE’s GreenLake solution adds value to enterprises’ IT assets through its advanced capabilities for managing an entire IT ecosystem. Clients benefit from improved operational continuity and customer satisfaction, thus maintaining high service levels.”

Shashank Rajmane



The ISG Provider Lens™ report is available for sharing and download: [Download the ISG Provider Lens™ Report](#)

Business value of HPE GreenLake

Data & AI teams

45%¹

reduced TCO for infrastructure

100%²

data availability for all mission-critical tiers

Business & Developers

81%¹

faster to deploy new compute resources

2x³

faster DevOps cycles

IT & Ops

86%¹

less unplanned downtime

43%¹

lower three-year cost of operations

¹ Quantifying the Sustainability Benefits and Business Value of HPE GreenLake, IDC #US51565623 | Research by Susan Middleton, Matthew Marden, Jan 2024, <https://www.hpe.com/psnow/doc/a00136691enw>













² HPE Internal. Calculations based on HPE GreenLake for File and Block Storage

³ The New 2023 Cloud Reality: A Rebalancing Between Private and Public, Constellation Research, 2023

HPE GreenLake Marketplace

Discover and evaluate ISVs aligned to HPE GreenLake for Private Cloud Enterprise

- **Quick and easy** - explore, learn, engage, deploy
- **Validated to operate on HPE GreenLake for Private Cloud Enterprise**, curated catalog of ISVs
- **Trusted path for innovation**, minimizing the risks and costs
- **Faster time-to-value.** We've done the vetting so you can get moving

Categories in the Marketplace			
	Artificial Intelligence and Machine Learning		Monitoring
	Analytics		Operating Systems
	Big Data		Security
	Data Protection		Storage
	Database		Streaming and Messaging
	Developer Tools		Cloud Services

HPE GreenLake

Marketplace Partners

Storage



Data protection



Security



Developer tools



Services



Cloud Services



Open Source



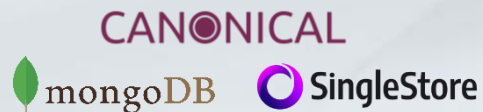
Big Data



AI/ML & Analytics

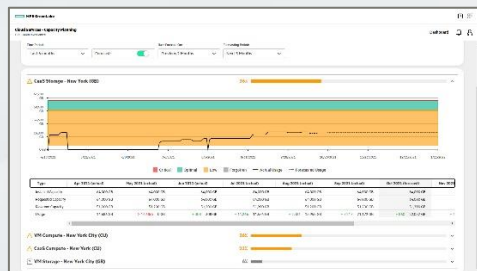


Database

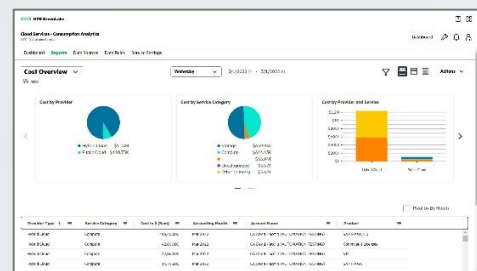


HPE GreenLake experience

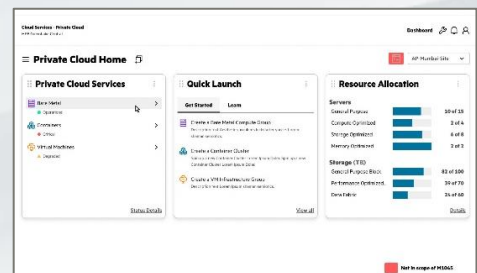
Access and manage your hybrid operations from one place



Capacity ready ahead of demand with built-in buffer



Cost controls to optimize spend across clouds



Simple and fast for developers to spin up resources

HPE GreenLake

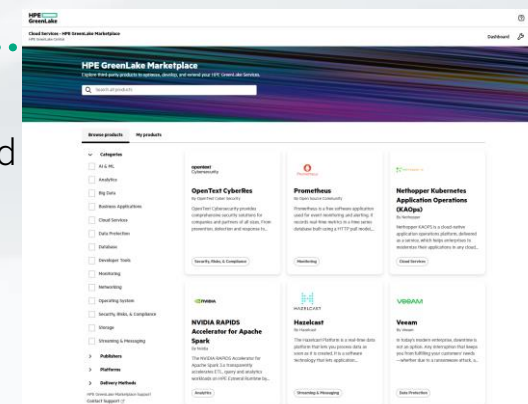
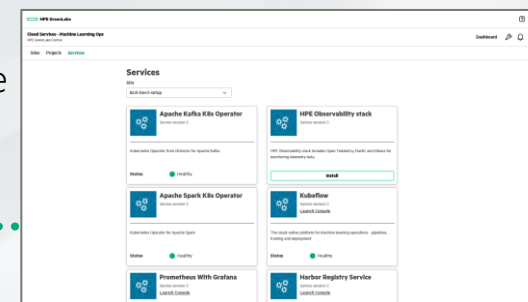
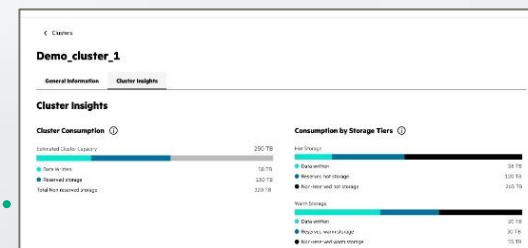
Intuitive, secure, self-serve, point-and-click portal and management console



Access global data from edge to cloud

Faster insights for data science teams, with choice of tools

Utilize a curated catalogue of enterprise and open-source applications



HPE GreenLake for Private Cloud Enterprise

Reimagine hybrid cloud with a completely modern experience

Production ready & workload optimized

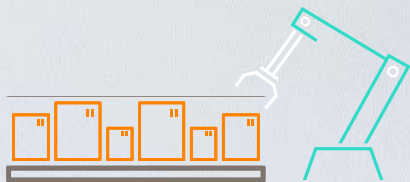
Ready for any app

Multi-workload & scalable

Automated DevOps experience

Hybrid multi-cloud management

Managed for you | Pay-per use¹ | Scale up and down | Self-service



Edge



Colocation



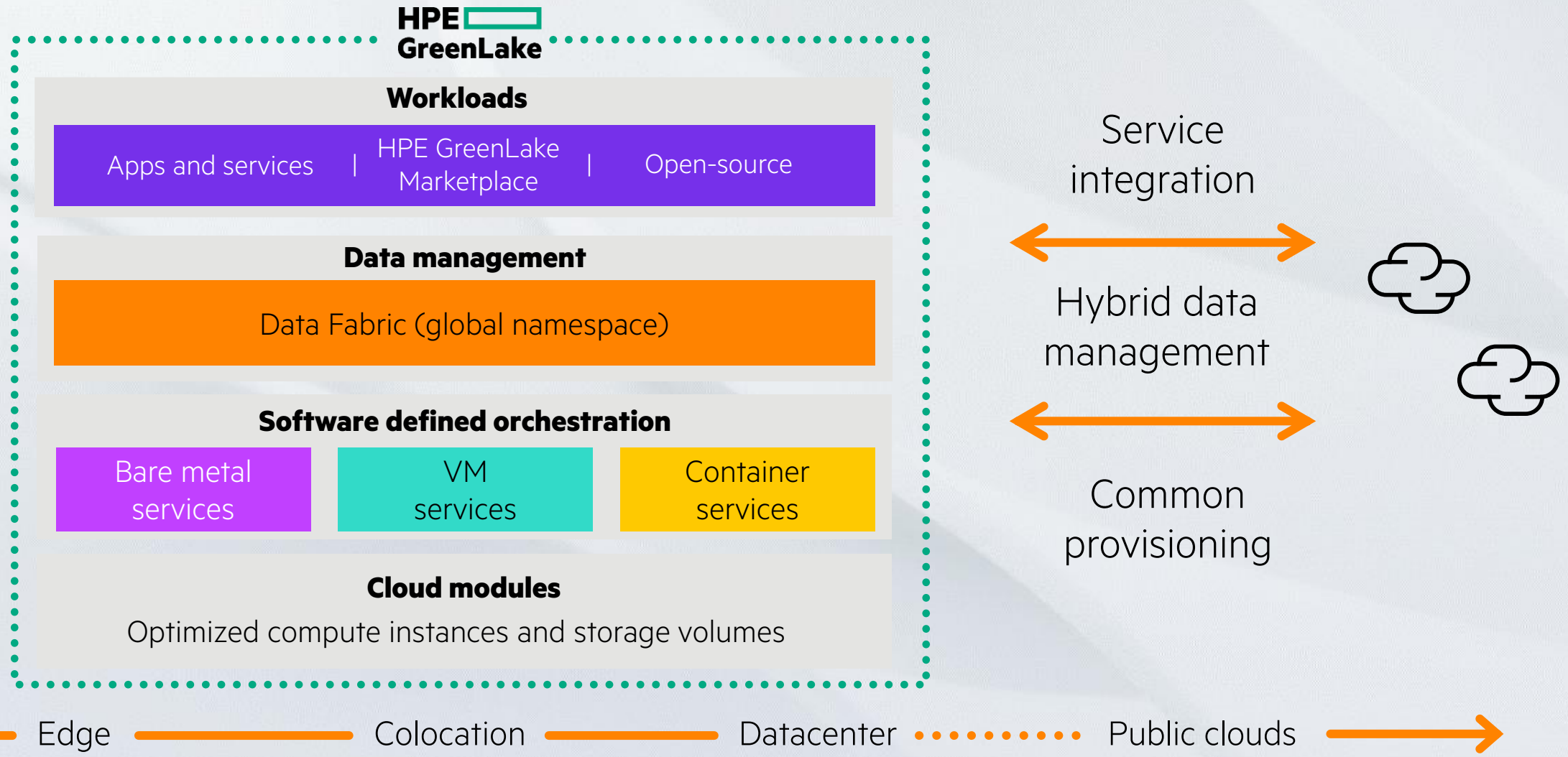
Datacenter



Public Clouds

¹ Reserve may apply

HPE GreenLake for Private Cloud Enterprise



Next steps

- **Test drive** cloud services today hpe.com/greenlake/testdrive
- **Assess and define** your right mix of clouds
- **Review** the [HPE GreenLake Marketplace Solution Brief](#)

Visit hpe.com/GreenLake for more information

An aerial photograph of a city landscape. In the foreground, a dense, lush green forest covers a hillside. A multi-lane road with several cars is visible, winding through the forest. In the background, a city skyline is visible under a clear sky, featuring various buildings and structures.

Thank you

