

White Paper

## Dell PowerEdge Servers: Bringing AI to Your Data



#### Introduction

Harnessing the power of artificial intelligence (AI) has become a strategic imperative in today's ever-changing business environment. AI empowers businesses to unlock a wealth of opportunities by analyzing vast datasets, automating complex tasks, and making data-driven decisions at an unprecedented speed and scale. It enables companies to enhance customer experiences, optimize operations, and gain a competitive edge. From predictive analytics to personalized recommendations to Generative Artificial Intelligence (GenAI), AI-driven innovations are reshaping industries, driving efficiency, and fostering innovation.

The emergence of GenAl offers a catalyst to accelerate curiosity for forward-thinking enterprises. While its potential beckons, the journey to its full understanding is complex. At its core, GenAl relies on data to fuel its capabilities. More data could lead to potentially improved insights and value to its users. This reliance on volumes of data could, however, introduce security

challenges - one of which is protecting intellectual property from "shadow" GenAl activities such as unregulated data access, bias and unintended decision making. Dell Technologies PowerEdge servers offers a secure infrastructure to safely process vast amounts of data and provide tailored hardware and solutions for organizations exploring GenAl's potential.

# Simplified Integration Anchored in Empirical Wisdom and Innovative Efficiency

Recent research by McKinsey¹ underscores the competitive advantage of Al, revealing that Al-driven firms are significantly more likely to eclipse their peers in terms of revenue growth. It's not just about understanding GenAl in its entirety, the real challenge is to effectively integrate it into your organizational framework. This is where Dell PowerEdge servers, pursuing cutting-edge solutions will fast forward your innovations.



With an unwavering focus on efficient integration, Dell solutions are thoughtfully engineered to streamline the GenAl adoption journey. Merging breakthrough technologies with fact-based strategies, embarking on the GenAl voyage becomes significantly simplified. For example, the Dell Validated Design for Al (formerly known as Project Helix), stands as a real-world solution revolutionizing model training, onboarding, and refinement for companies to easily deploy generative Al across their organizations.

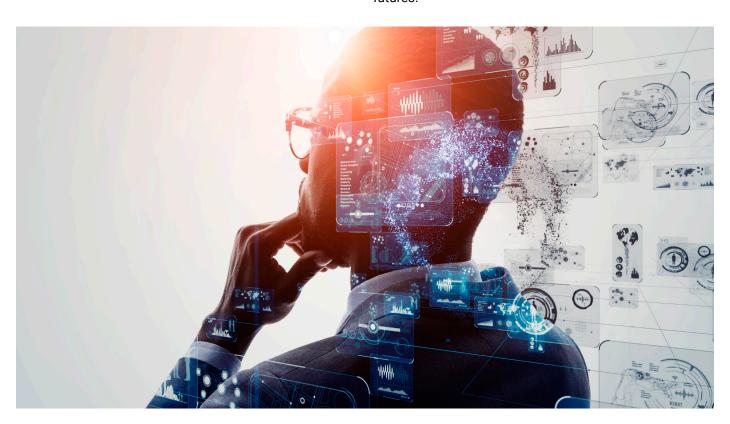
### Consumption Models: Making it easy to acquire GenAl

Moving forward, Dell is committed to empowering companies to use Al. IDC insights hint at a substantial surge in operational efficiency for organizations integrating tailored Al solutions<sup>2</sup>. Moreover, Gartner's projections around the growing influence of flexible consumption models resonate with Dell's transparent offer strategies<sup>3</sup> to help companies realize the potential value of GenAl sooner. By offering choices in a portfolio of products, services and payment options, Dell paves the way for businesses to easily acquire the right technology to tackle the exciting opportunities and challenges of GenAl.

### Tailored Innovation: The Empirical and Pragmatic Approach to GenAl

Forrester's insights echo the industry's sentiment: tailored Al solutions are the key to a competitive edge, with a significant majority of businesses corroborating this belief that GenAl's true brilliance doesn't lie in generic, off-the-shelf solutions<sup>4</sup>. Instead, it thrives when tailored to align with an organization's unique data landscape and objectives. In essence, bring Al to your data.

Dell dives deeper than just software fine-tuning. We drive "right-sizing" by offering choices from the PowerEdge server family, expertly tuned for Al model training and inferencing. Research from Accenture<sup>5</sup> reinforces this perspective, underscoring the potential for businesses to reap threefold returns when they invest in tailored Al solutions. Dell goes one step further for the customer in recognizing that every Al model doesn't demand GPU-optimized servers. We offer PowerEdge servers without GPUs to ensure customers can match the right compute with their everyday needs. By providing a wide variety of strategic configurations, Dell positions companies to make the best choice as visionary builders of their futures.



### Trust and Security: The Pillars of GenAl's Foundation

When using GenAl a leading customer concern is intellectual property (IP) leakage<sup>7</sup>. Knowing GenAl places an unprecedented emphasis on large volumes of data that may include company secrets, Dell's approach is to bring AI capability to this wealth of data behind the safety of company firewalls - bring AI to your data. As highlighted by Statista<sup>6</sup>, the surge in cyberattacks targeting AI systems underscores the pressing need for innovative security solutions. Traditional defense mechanisms are often ill-equipped to counter the unique challenges posed by malicious actors using GenAl. Enter Dell Technologies PowerEdge servers, which has a modern security system that's been industry tested for years. The globally acclaimed x86 server, bolstered by a robust Zero Trust ecosystem, exemplifies Dell's pioneering approach to data security. It's good to know that Dell works hard to innovate its security platform, making sure the data GenAl uses is protected and the insights delivered are accurate and safe6.

#### Where should you go next?

As the world stands on the cusp of a GenAl revolution, Dell Technologies <a href="PowerEdge">PowerEdge</a> servers, the world's broadest generative Al solutions portfolio from desktop to data center to cloud, carves its niche as a proven solution8. Combining leading edge architectures and empirical insights with pioneering innovation and a commitment to tailored solutions, Dell offers businesses a lucid, assured path through the GenAl maze. In collaboration with Dell, organizations can navigate the GenAl frontier with unmatched clarity, unwavering confidence, and the guarantee of transformative outcomes.

Learn more

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